



**Calvert County
Public Schools**

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Superintendent of Schools

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To Prospective Clients:

I am writing to give Mr. Ron Cooper and Mrs. Marty Cooper my strongest recommendation as they pursue further contracts. You would do well to have them add value to your organization.

I contracted with Mr. and Mrs. Cooper to provide Customer Service training for the Calvert County Public Schools Human Resources staff. The participants were actively engaged in the training, and they learned new strategies on how to “read and react” to the support staff, professional staff, administrators, applicants, substitutes, parents, and the community. Since the training was so well received, I sought to get further training for the staff on developing leadership skills. The second training proved to be very informative, and I felt the training enhanced the Human Resources staff’s knowledge and ability to work more efficiently and effectively on a daily basis.

In 2016, my position changed to the Director of Strategic Partnerships and Community Engagement. Again, our paths crossed because Mr. and Mrs. Cooper were vested in developing mentoring opportunities for students so that students would have opportunities to build their self-esteem and become more invested in their academics.

Anyone examining Mr. and Mrs. Cooper’s resumes can easily see that they are eminently qualified to provide optimal consulting services. Their resumes and experiences clearly delineate the many roles they have assumed in advancing their careers and in serving the public. Obviously, they have demonstrated strong leadership skills and the all-important “strong people skills”, and the ability to achieve progress and change.

Mr. and Mrs. Cooper are honest, energetic, and sincere. This combination of attributes combined with their natural ability to work with people has been the reason for their many career successes. They have demonstrated quick and perceptive minds, but they do not lack the attention to detail that is often the case with many highly intelligent people. They truly care about our community! Please know that I recommend them completely without any reservation.

Please feel free to get in touch with me if you need additional information at (443) 550-8005.

Sincerely,

Victoria D. Karol, Ed.D.

Director of Strategic Partnerships and Community Engagement